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## Partner Network News



Authorized Global Training Provider

### T3 Schedule Now Available

LearnQuest is glad to announce that the T3s schedule has been approved by Apple. You will be able to find the dates posted on [our website](#).

**Global AATP  
Summit Recordings**

If you were not able to attend, or you would like to watch it again, the 2018 AATP Program Webinar recording is now available in our partner portal in the Marketing Center. It was great to speak to you all.

[Listen to Recordings](#)

### New Europe/Africa Channel Manager | Zuzana Prokopova

We would like to introduce you to Zuzana Prokopová, who will be taking over responsibilities as Channel Manager for Europe and Africa. Many of you may have already talked with Zuzana. She has been actively involved with various LearnQuest and Apple Projects, such as the Train the Trainer Sessions. Please contact Zuzana at [zuzana.prokopova@learnquest.com](mailto:zuzana.prokopova@learnquest.com)

### AATP Hardware Notice

Per Apple's requirement, LearnQuest must gather all facility and equipment information from our partners. To make this easy for all of us, we will be adding a form within the Partner Portal to collect this information this week. Watch your inboxes for further details. Be prepared to

## Become a LearnQuest Partner of the Year!

Based on AATP performance in 2018 in the four criteria areas listed below, LearnQuest will award one “Partner of the Year” in each of the following regions: North America, Latin America, EMEA, India, and APAC. The “Partner of the Year” selected in each region will be the partner that has most gone above and beyond the 2018 performance benchmarks in all criteria areas.

### Criteria to be considered for 2018 “Partner of the Year” awards

1. Exceeds students trained targets for the year (based on Partnership Tier) and reports them via LearnQuest Partner Portal.
  - Creative/Basic: 50
  - Premium: 100
  - Elite: 175
2. Minimum evaluation submission percentage of 60% on all Apple Authorized classes delivered.
3. Partner instructor quality scores must average 4.5 or higher.
4. Compliance with Apple and LearnQuest contract requirements.

### Benefits of being named “Partner of the Year”

1. Press Release
2. Customized “Partner of the Year” Logo
3. Dedicated LearnQuest webpage for Partners of the Year across the globe
4. Recognition during LearnQuest Apple Annual Review

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